FOR INFORMATION

MARKETING AND EXTERNAL RELATIONS



BOARD OF TRUSTEES REPORT

FALL 2019

Dr. Marcie Dishman, Associate Vice President of Marketing and External Relations



MARKETING AND PUBLIC AFFAIRS



Design of ads, booklets, brochures, posters, postcards, and other materials for promotion of college programs, offerings, events, and activities





Advertisements



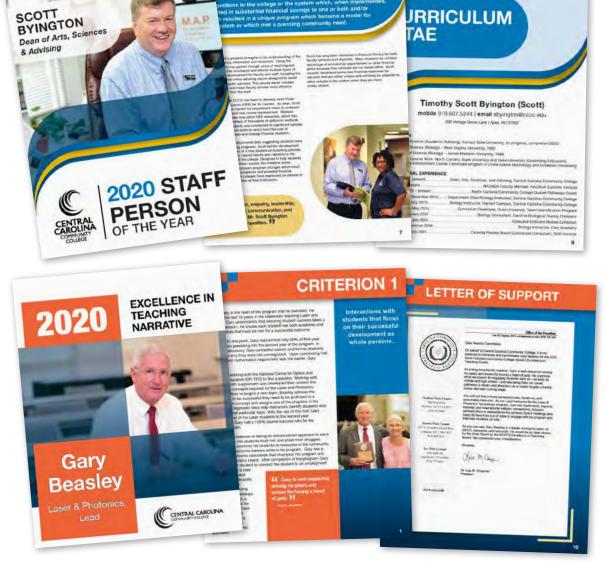


Banners 1





RITERION 7



Booklets 2







Brochures



Flyers



Invitations 3





Postcards





























Photographs

PRINT AND ONLINE







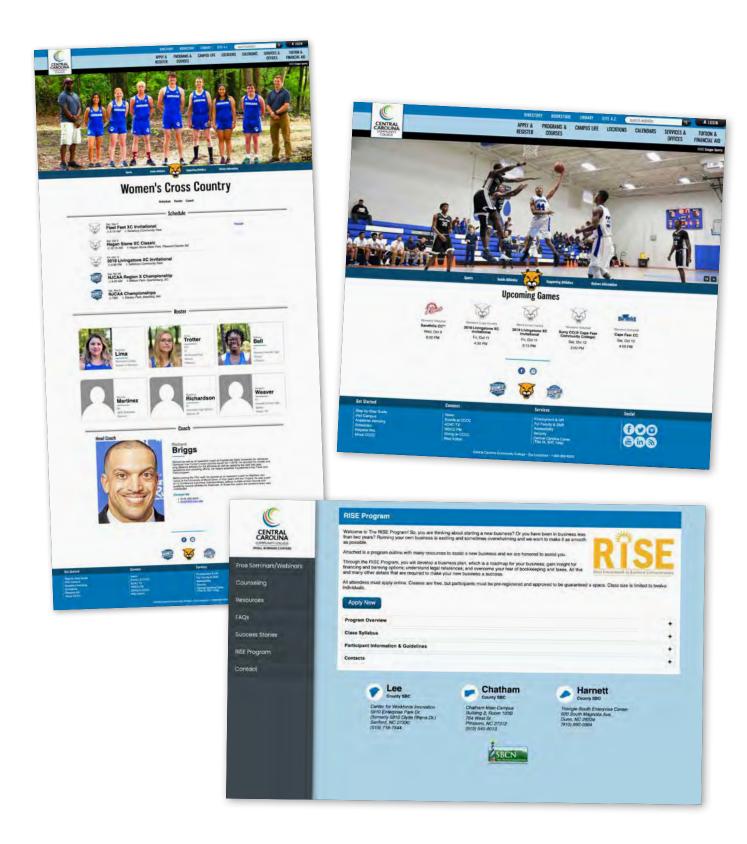
Promoted the college and its offerings through print and online methods





Media coverage on all aspects of the college (stories written internally)

PRINT AND ONLINE



Creation of new web pages



Online Advertisements



Twitter: As of October 7, the CCCC Twitter earned 51.8K impressions over the past 28-day period with 1999 followers.



Facebook: As of October 7, the CCCC Facebook had 11.2 K followers. The CCCC 11.2 K followers compared to 4.9 K for Randolph/CC, 10.2 K for Pitt CC, and 6.8 K for Sandhills CC.



Instagram: The CCCC Instagram page is now active and growing.



YouTube: The CCCC YouTube page continues to publish college videos, including the 4C Visions television show showcasing various aspects of the college.

INDUSTRY SERVICES

COMMUNITY CONNECTIONS

- » Customized Training Program (CTP) Project Activity: (July 2019 October 4, 2019)
 - Since July 8, there have been 94 registrations (trainees) for 14 classes
 representing 312 hours of customized training with A.D. Tubi USA, Inc.,
 GKN, Magneti Marelli, Mountaire Farms, and Pilgrim's Pride
 - Other classes are being scheduled for Coty, GKN, Magneti Marelli, Mountaire Farms, and Pilgrim's Pride. New projects coming on will increase that schedule.
 - Current projects by county

CHATHAM (3)	HARNETT (1)	LEE (5)
A.D. Tubi USA, Inc. MAS Acme Mountaire Farms	Bulldog Hose Company	Conveyor Technologies (CTI) Coty GKN Magneti Marelli Pilgrim's Pride
Projects in planning	3M (Chatham) Bharat Forge (Lee) Caterpillar (Lee) KriGen (Harnett) Pallet Consultants (Harnett) Pentair (Lee) Pfizer (Lee)	
Projects closing (2019)	Caterpillar Pentair Pool and Spa Southern Veneer Specialty Products Zurn	

» Recognized Magneti Marelli on August 20 as the company/class that took the Howard-James Industry Training Center over 10,000 hours of customized training.



- » Hosted and attended the Lee County Industrial Park Tenants Meeting on September 20
- » National Manufacturing Day on October 4 was a success. Approximately 400 guests attended including high school students from Chatham, Harnett, and Lee counties, plus Cumberland and Wake counties. Several homeschool families and college students also attended. Fourteen industries participated in the Industry Showcase representing all 3 service area counties: Arauco, Boon Edam, Caterpillar, Coty, Dorman, Edelbrock, GKN, Magneti Marelli, Mertek, Mountaire Farms, Pentair, Pfizer, Pilgrim's, and STI Polymer.





- » Continued work with Elizabeth Ellis, NC Biotechnology Center Contract Consultant Veterans Workforce Outreach/Programs, to set up and run BioWork for transitioning veterans. The first group of trainees is tentatively scheduled to begin the last week of October.
- New recent industry announcements and expansions:
 Pfizer, August 21: \$500 million expansion, 300 new jobs (Lee)
 Bharat Forge, September 17: \$171 million investment (new company), 460 new jobs (Lee)
 Pallet Consultants, October 2: \$3 million investment (new company), 50 new jobs (Harnett)
- » Simulated Work Environments for Wayne CC and Anchor Coupling are scheduled for October 23 and November 13.
- » Met with Bharat Forge to discuss initial hiring and training. In addition, it has been approved to hire a full-time coordinator through CTP funding to help with this project. A timeline for activities (recruiting, hiring, training in India and Germany, etc.) has been developed.
- » Held meeting to discuss the Manufacturing Academy as a pathway for high school students.

SMALL BUSINESS CENTERS



- » Harnett SBC hosted a Meet & Greet for Dr. Chapman at Triangle South Enterprise Center (TSEC) hosted by DAC100. City officials and Dunn leaders were in attendance. The event allowed citizens of the Dunn area to meet and speak with Dr. Chapman.
- » Mari-Inetta Pavlic, Harnett SBC coordinator, was awarded Ambassador of the Month for August from the Dunn Chamber of Commerce.
- » Chatham SBC has been coordinating with an entity looking to establish a co-working space in downtown Pittsboro. They hope to be open by the end of the year and would like to collaborate on programming.
- » The annual holiday luncheon for Triangle South Enterprise Center will be held on December 11.
- » Harnett SBC hosted a lunch and learn event in Angier that was a big success with 24 attendees. A second lunch and learn event with the Angier Chamber of Commerce is planned for January 2020.

NEW PROGRAMS/PROCESSES

» RISE (Real Investment in Sanford Entrepreneurs) is an entrepreneur development program in Lee County presented by the CCCC Small Business Center, Downtown Sanford, Inc., and the Sanford Area Growth Alliance - Chamber of Commerce. The inaugural class will begin on January 29 and will run until April 1, 2020. The program will run two times per year. RISE is an eight-week program that will introduce existing and potential entrepreneurs to the concepts and practices that will provide interested individuals with the tools necessary for business success. At the end of the program, each participant will have produced a business plan and will have the opportunity to present their plan and business concept to a team of business professionals. RISE participants who wish to open a brick-and-mortar location in the Downtown Sanford 17-block municipal service district area will also be given consideration for a \$5,000 small business grant assistance package. Participating organizations include: NC Dept of Commerce, NC Dept of Revenue, Carolina Small Business Development Fund, SCORE, and the NC Dept of the Secretary of State.



- » Lee SBC met with SCORE in Pinehurst in August to enlist their help with mentoring RISE participants. The SCORE team (5 counselors) agreed to work out of the Buggy Factory to help with mentoring during the RISE program period.
- » The Women's Home-Based Business Forum was held on September 16. There were 34 attendees for the event with partners including: Women's Business Center, CEED, Brannon Schlitz BBQ, and the Sanford Chamber.



<u> August 2019 – October 2019</u>

Seminars/Webinars

16

217

Total Trainings

Total Attendees

Small Business Center Counseling

31

Counseling Clients

TRIANGLE SOUTH WORKFORCE DEVELOPMENT BOARD (TSWDB)



COMMUNITY CONNECTIONS

- » TSWDB staff attended a joint meeting between the NCAWDB and the NC Rural Center and gained valuable insight regarding state initiatives impacting rural communities.
- » TSWDB staff attended the Finish Line Grant Symposium (FLG) on September 16. They were appreciative of the opportunity to engage with other workforce boards and community colleges that administer the FLG funding.
- » Board staff hosted a successful two-day boot camp on September 18 and 19. The boot camp included all Career Center staff and partners and provided training and updates on all things WIOA related.
- The next TSWDB meeting is slated for October 17, beginning at 4:30 pm at CCCC Harnett Main Campus.
- » TSWDB's annual retreat will be held on November 7 at Campbell University.



- » TSWDB is currently in the planning process of learning how to administer the Test for Adult Basic Education (TABE) with plans to train the Career Center staff in the administration of the test as well.
- » Schindler Elevator is interested in a Certified Apprenticeship Program. Board staff are working with Sampson CC to coordinate next steps in this process.



MEASURES OF SUCCESS

- » TSWDB received completion reports and summaries of the PY 2018 monitoring in the areas of programmatic, financial, and equal opportunity. All reports concluded that we are operating programs efficiently, with zero findings.
- » On September 25 and 26, all four career centers under the purview of the Triangle South Workforce Development Board, recently underwent a recertification/certification and review by the Quality Improvement Unit under the NCWorks Commission. All centers passed the review. The Harnett County Center achieved certification during this process and receive additional recognition. All Centers will continue with the NCWorks Career Center moniker and are Tier I Centers. TSWDB will receive recognition for this achievement in November.